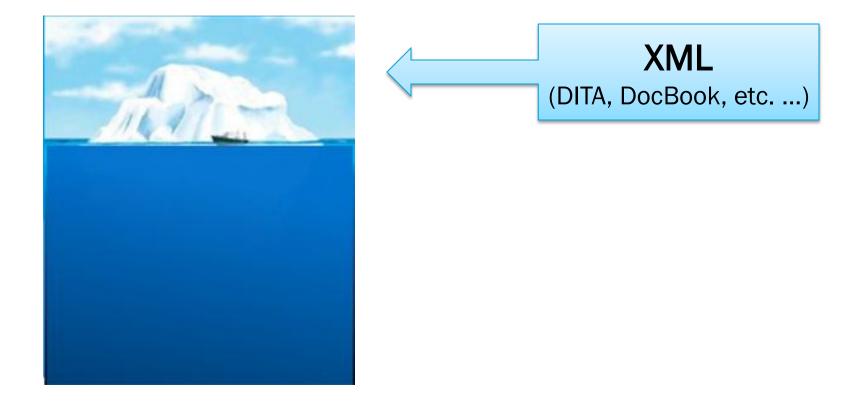
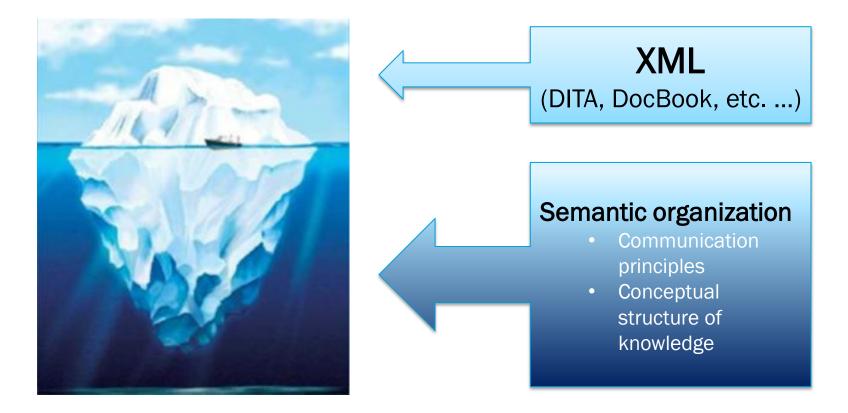


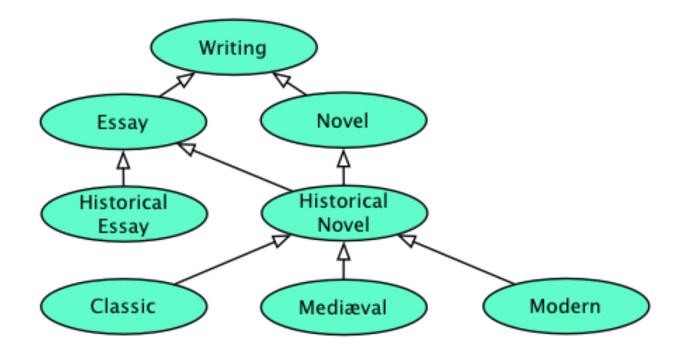
## **STRUCTURED WRITING AT A GLANCE**



## STRUCTURED WRITING AT A GLANCE



#### KNOWLEDGE



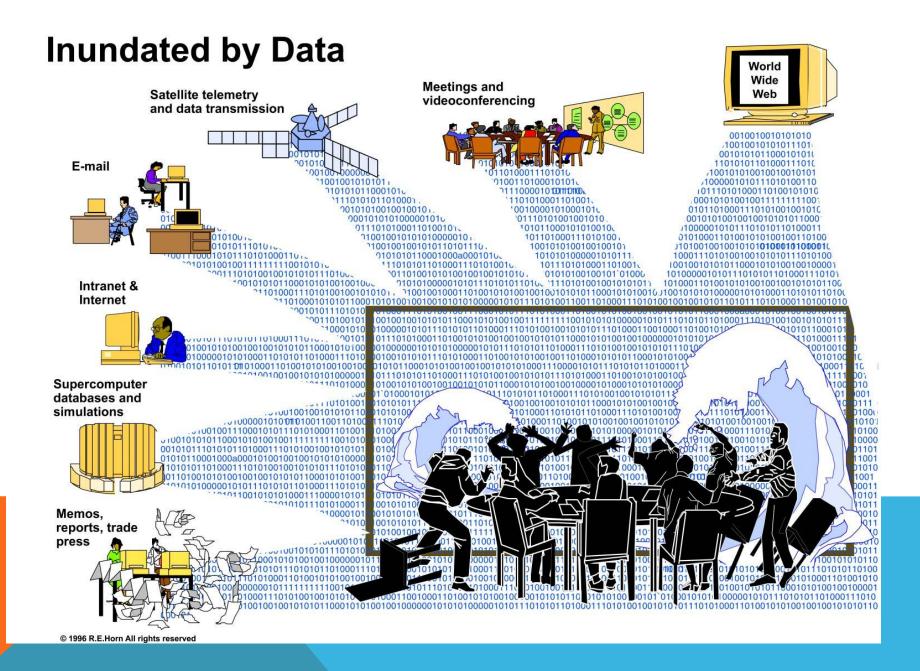




## NATHANIEL BRANDON (B. 1930)



"In a world in which the total of human knowledge is doubling about every ten years, our security can rest only on our ability to learn"



## **TODAY'S CHALLENGES ON CONTENT**

- Hard to find
- Incomplete or inacurate
- Inconsistent
- Hard to understand
- Not in usable form



## TODAY'S CHALLENGES ON **CONTENT**... ctd.

- Too much or missisng
- Texts are too long
- Unstructured
- Need for content strategy
- Hard to find the information that you need
- Wrong level of detail

•



## TODAY'S CHALLENGES ON TECH CONTENT

- Must be accurate
- Must be comprehensive enough but not excessively
- Must be up-to-date
- Must deliver a mental model that reflects the spefics of the product but also fits the existing model of the user knowledge
- Must serve real-life user tasks
- Must be consistent



## TODAY'S CHALLENGES ON TECH CONTENT... ctd.

- Determining the proper lengths of texts
- Retrievability
- Localization
- Legacy content
- Different writing styles
- Inconsistent layouts
- Difficult language



## TODAY'S CHALLENGES ON USERS

- Users are not experts
- Users are not focused enough on the content
- Users don't want to invest time in training
- Users don't read sequentially
- Users "scan" text
- Users have "instant gratification" mentality
  - They expect it now
  - They expect to find it quickly
  - They expect it prsonalized
  - They expect it to be intuitive



## **TODAY'S CHALLENGES ON AUTHORS**

- Subject matter knowledge
- User knowledge
- Communicating with SMEs
- Fit in the team's processes
- Tight deadlines
- The engineering and development process
- Technical writing is often neglected by management
- Technology changes
- HATTs and automation



## **THE INFORMATION MAPPING® METHOD**



## THE WALL OF WORDS

Insider allows you to handle with ease both the external and internal aspects of the activities of your organization. External aspects are the aspects of an activity that are targeted towards the market – customer and prospect management (including full client details and history), marketing campaigns, offers, sales, etc.. Internal aspects are the organizational aspects of the activities and they concern your staff, their tasks, assignments, memos, etc. and the coordination of these activities among the members of the various teams and task forces.

*Note:* Before installing Insider, make sure your computer meets at least the minimum hardware and software requirements for running the program. The following table presents not only these requirements but also the recommended values.

#### **BEFORE-AND-AFTER EXAMPLE**

#### **Records Management Process**

The records management process is critical for maintaining Level 4 de Before ation, quality records. This process is like the document management There are 7 stages in the process. Stages 1 and 2 are Record Need Identifcation and Collection Method Determination. Record needs are identified by the Quality Manager when there is a need for a record to prove that the guality system is working effectively. The Quality Supervisor is responsible for Si

#### respc Dispc The I edure for as Introduction The records management maintaining Level 4 do

Process

and t

Othei Ificati Secti go to genei from comp The records management process is critical for maintaining Level 4 documentation, quality records. The table below lists the stages and who is responsible for each stage in the records management process.

Record need

identification

Collection Method determination

After

2

1

#### Quality Manager Quality Supervisor

 3
 Operator
 Data Collection

 4
 Document Control
 1n

## Robert Horn

Universities of Harvard and Columbia
40 years of experience



- Cognitive Psychology
- Learning Theory
- Instructional Design
- Human Factors Engineering
- Communication Effectiveness
- Message Design
- Usability

A

Media Selection

## Introducing myself...

#### Current:

- Visiting scholar, Stanford University (last 11 years)
- Distinguished Consulting Faculty, Saybrook Graduate School

#### Past:

- CEO, international consulting company (6 years in the 80s)
- CEO, R&D company (13 years in the 70s and early 80s)

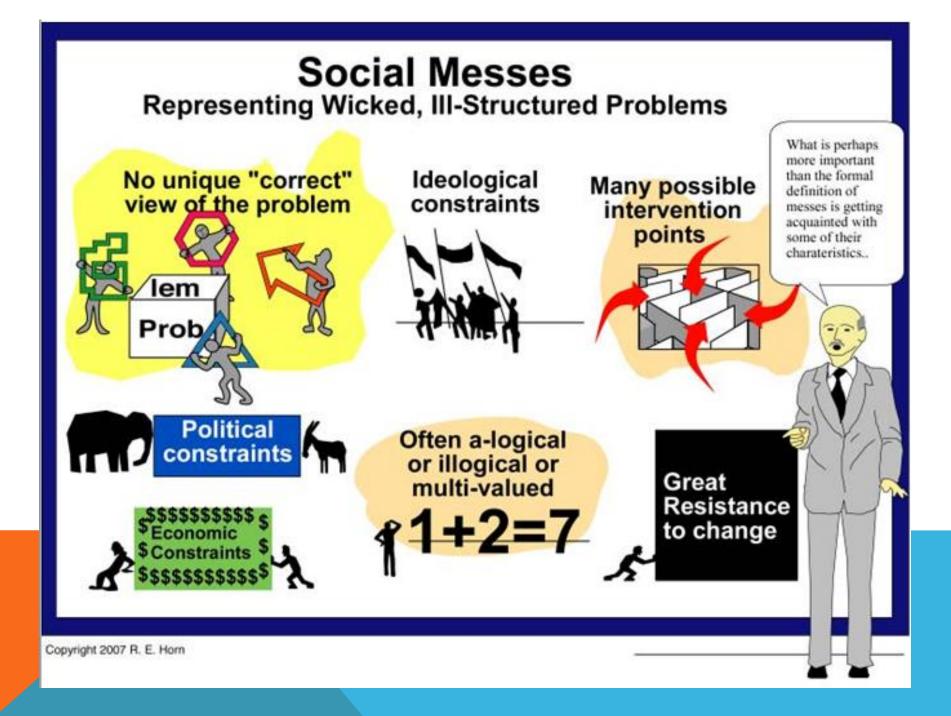
#### Taught:

- Harvard, Columbia, Sheffield (U.K.), Catholic University

#### Selected projects:

- system for analyzing any complex subject matter (ACM Lifetime achievement award for this) mid-60s
- info-architect and manager of info-system for all Federal education and R&D programs (over 400) in late 60s
- director of evaluation of all simulations/games for education (over 1500 in 35 disciplines) in the 70s
- first explorer of integrated verbal-visual syntax and semantics of visual language (in the late 90s)
   originator of the Human Cognome Project (2001)
- originator of the Human Cognome Project (2001) Currently:
- developing visual analytics and strategics for complex public policy projects and social messes

Perhaps I might introduce myself with a brief resume. You'll find more at my Stanford site... www.stanford.edu/~rhorn



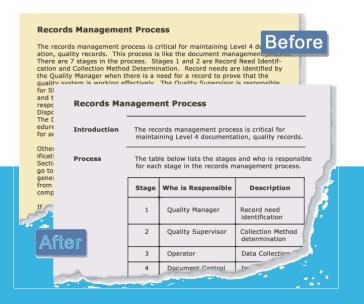
## THE INFORMATION MAPPING METHOD

Information Mapping® (IMAP) is an international and research-based information standard.

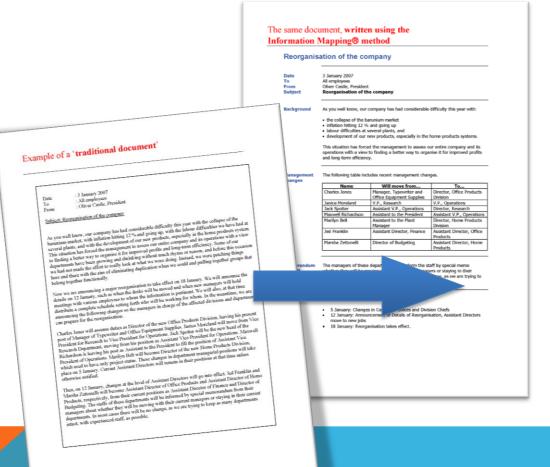
More than 600.000 students have learned the method

Using Information Mapping® results in information that is:

- easier to write
- easier to read
- more accurate and
- more to the point



#### **EXAMPLE**



## A typical policy "Before Mapping"

#### Spills and release, continued

All PCB releases must be reported immediately to Environmental Compliance in headquarters. PCB releases also include transformer leaks.

The contact number for reporting a spill is 1-800-555-1212. This number is used to report a spill as well as for asking questions about spills or releases.

You must place a second phone call to Environmental Compliance within 12 hours of the spill or release to provide complete details. This is not required if you are otherwise instructed by Environmental Compliance.

Report by telephone any of the chemical substance of concern spills or releases listed below if the release quantity is equal to or larger than the amounts listed.

—any solid chemical substance in any form that weighs one pound or greater. If the spill is immediately and totally cleaned up, it needs to be reported.

 —liquid chemicals that are greater than approximately five gallons. If the substance is mercury, then report releases of approximately one pound.

—any hazardous waste, particularly from a hazardous waste storage tank that weighs one pound or greater.

-oil of any kind to surface water that creates a sheen upon the water.

—any substance in excess of permit conditions.

-any spill or release from any underground storage tank in any amount.

You must provide the following information when you call to report a spill or release: Your name and return phone number, the type of substance and volume involved in the spill, the State and location of the spill, any other information that is available, and the activation of the site spill prevention control and countermeasures plan.

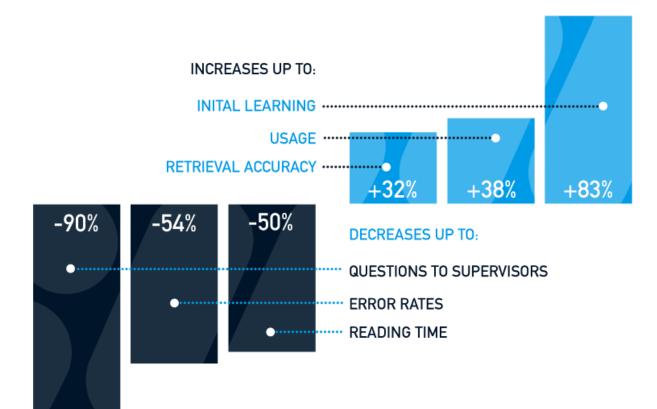
Continued on next page



## The same policy "after Mapping"

Purpose	Follow the guidelines below to determine when to notify Environmental Compliance at headquarters about spills or releases.	
PCB releases	Report all PCB releases, including transformer leaks, immediately to Environmental Compliance in headquarters. Report spills or releases into the environment of any chemical substance of concern in quantities equal to or larger than those shown in the table below.	
Chemical spills and releases		
	Type of Spill/Release	Quantity of Spill/Release
	Any solid chemical substance in any form	Weighs one pound or greater. Note: If the spill is immediately and totally cleaned up, it must still be reported.
	Liquid chemicals	Greater than five gallons.
		Exception: If the substance is mercury, then report releases of approximately one pound.
	Any hazardous waste, particularly from a hazardous waste storage tank	
	Oil of any kind to surface water	Creates a sheen upon the water.
	Any substance	In excess of permit conditions.
	From any underground storage tank	Any amount.
How to report	Report spills or releases by phone. Phon Phone number: Call 1-800-555-1212.	es are staffed 24 hours a day.
Information to report	When calling to report a spill or release, provide the following information:	
	<ul> <li>your name and return phone number</li> <li>the type of substance and volume involved</li> <li>the State and location of the spill</li> </ul>	
	<ul> <li>any other information that is available, and</li> <li>activation of site spill prevention control and countermeasures plan.</li> </ul>	

## **PROVEN RESULTS**



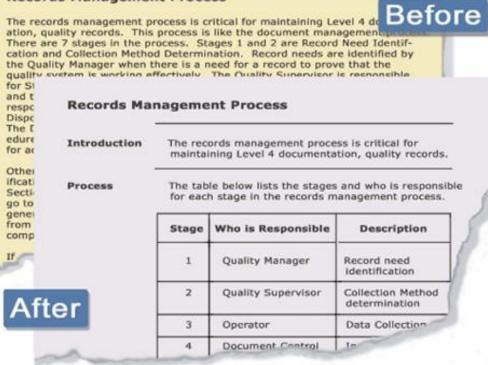
### **INTERNATIONAL CUSTOMERS**



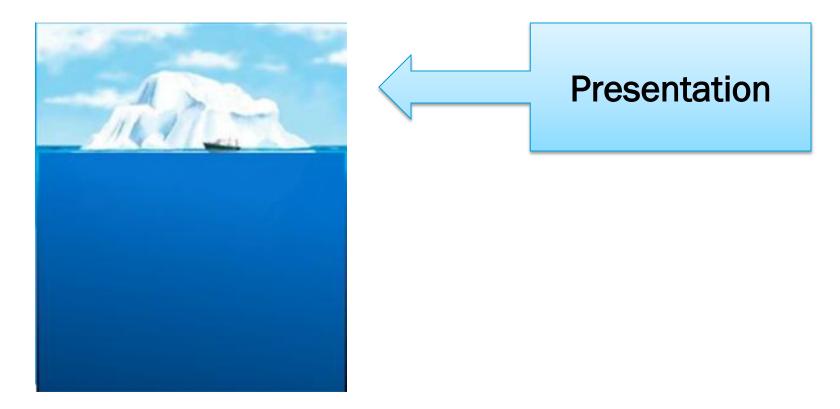


#### **BEFORE AND AFTER EXAMPLES**

#### **Records Management Process**

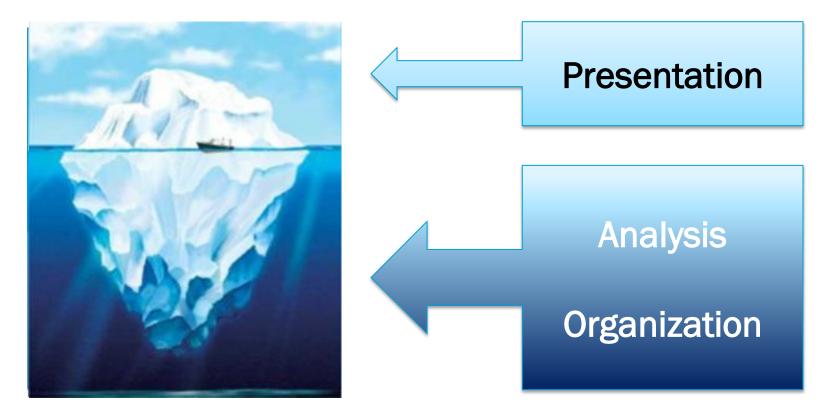


#### THE FORMAT...





### THE FORMAT... AND BEYOND





## THE THEORY OF INFORMATION TYPES



Procedure How do I do it?



**Process** How does it work?



**Principle** What must be done?



Process How does it work?



**Structure** What does it look like?



What is true?

- Procedure
- Process
- Structure
- Concept
- Principle
- Fact
- Classification

#### • Procedure...

... is a task or number of steps leading to a result (operational "how-to" level).

- Process
- Structure
- Concept
- Principle
- Fact
- Classification

- Procedure
- Process

...describes why a task/process is done (on a management level).

- Structure
- Concept
- Principle
- Fact
- Classification

- Procedure
- Process
- Structure

...describes the structure of a physical, material object (printer, form, machine, ...)

- Concept
- Principle
- Fact
- Classification

- Procedure
- Process
- Structure
- Concept
  - ...describes an idea, a concept.
- Principle
- Fact
- Classification

- Procedure
- Process
- Structure
- Concept
- Principle

... is a policy, rule telling what is allowed and what not.

- Fact
- Classification

- Procedure
- Process
- Structure
- Concept
- Principle
- Fact
- ... is a proposition without proof/argumentation.
- Classification

## **7 INFORMATION TYPES**

- Procedure
- Process
- Structure
- Concept
- Principle
- Fact
- Classification

... is about sorting of chunks/units into classes.

#### **PRESENTATION MODES FOR INFORMATION TYPES**

Below some presentation modes for procedure:

• Step/action table

Step	Action			
1	Locate the recipient's mailing address.			
2	Has the recipient's address changed? If <i>yes</i> , go to Step 3. If <i>no</i> , go to Step 5.			

• If/then table

lf you are serving	Then serve		
fish	white wine		
steak	red wine		
vegetarian dish	tea, fruit juice		



#### THE RESEARCH-BASED PRINCIPLES





Relevance



Labeling



Consistency



**Integrated Graphics** 



- Chunking
- Relevance
- Labeling
- Consistency
- Integrated Graphics
- Accessible Detail
- Hierarchy of Chunking and Labeling

#### • Chunking...

...grouping content into small manageable units; make information digestible, either for memorization or comprehension

- Relevance
- Labeling
- Consistency
- Integrated Graphics
- Accessible Detail
- Hierarchy of Chunking and Labeling

- Chunking
- Relevance...

...putting together what belongs together, omit irrelevant information

- Labeling
- Consistency
- Integrated Graphics
- Accessible Detail
- Hierarchy of Chunking and Labeling

- Chunking
- Relevance
- Labeling...

...giving a meaningful label (title) to each chunk; labels show organization

- Consistency
- Integrated Graphics
- Accessible Detail
- Hierarchy of Chunking and Labeling

- Chunking
- Relevance
- Labeling
- Consistency...

...using the same labels, titles, formats and/or structures for the same subjects

- Integrated Graphics
- Accessible Detail
- Hierarchy of Chunking and Labeling

- Chunking
- Relevance
- Labeling
- Consistency
- Integrated Graphics...

...using illustrations, figures and tables as integrated part of the text

- Accessible Detail
- Hierarchy of Chunking and Labeling

- Chunking
- Relevance
- Labeling
- Consistency
- Integrated Graphics
- Accessible Detail...

...using details/illustrations/clarifications where needed; complete abstract presentations with concrete examples; these must be easily accessed

Hierarchy of Chunking and Labeling

- Chunking
- Relevance
- Labeling
- Consistency
- Integrated Graphics
- Accessible Detail
- Hierarchy of Chunking and Labeling...

...organizing an accessible structure for content chunks by grouping them into larger chunks and labeling them

#### **APPLYING THE RESEARCH-BASED PRINCIPLES**

"We received your completed Disclosure Statement which is required by New York Regulation 60. A copy is enclosed. However, we noticed that your company checked the box on the first page, which indicates that approximations were used since we failed to provide information in the prescribed time. Your Authorization was received in Customer Service on <insert date discl stmt>. Your client signed the completed New York Regulation 60 Disclosure Statement on <insert date discl stmt signed>, which was the same date the client signed the New York Regulation 60 Authorization. This indicates that your agent did not wait for our company to send the existing values to you. We have always provided policy information when requested well within the designated timeframe, which would have allowed sufficient time for you to respond appropriately. Please correct and return the revised Disclosure Statement. If you have any questions, I welcome your call to my direct line, 1-800-555-1234 Opt 3, Ext. X-XXXX. You may also contact your financial services representative,

## **APPLYING THE CHUNKING PRINCIPLE**

We received your completed Disclosure Statement which is required by New York Regulation 60. A copy is enclosed. However, we noticed that your company checked the box on the first page, which indicates that approximations were used since we failed to provide information in the prescribed time. Your Authorization was received in Customer Service on <insert date discl stmt>.



Your client signed the completed New York Regulation 60 Disclosure Statement on <insert date discl stmt signed>, which was the same date the client signed the New York Regulation 60 Authorization. This indicates that your agent did not wait for our company to send the existing values to you.

We have always provided policy information when requested well within the designated timeframe, which would have allowed sufficient time for you to respond appropriately. Please correct and return the revised Disclosure Statement. If you have any questions, I welcome your call to my direct line,

## **APPLYING THE RELEVANCE PRINCIPLE**

We received your completed Disclosure Statement which is required by New York Regulation 60. A copy is enclosed.

However, we noticed that your company checked the box on the first page, which indicates the approximations were used since we failed to provide information in the prescribed time.



Your Authorization was received in Customer Service on <insert date discl stmt>. Your client signed the completed New York Regulation 60 Disclosure Statement on <insert date discl stmt signed>, which was the same date the client signed the New York Regulation 60 Authorization. This indicates that your agent did not wait for our company to send the existing values to you. We have always provided policy information when requested well within the designated timeframe, which would have allowed sufficient time for you to respond appropriately.

## **APPLYING THE LABELING PRINCIPLE**

#### **Receipt of Disclosure Statement**

We received your completed Disclosure Statement which is required by New York Regulation 60. A copy is enclosed.

**Use of Approximation:** On the form, your company checked the box on the first page, indicating that approximations were used because we failed to provide information in th prescribed timeframe.

Dates Provided: Your Authorization was received in Customer Service on <insert date dis stmt>. Your client signed the completed New York Regulation 60 Disclosure Statement or <insert date discl stmt signed>.

**Receipt of Existing Values:** We regularly provides requested policy information well within the required timeframes. The dates on the disclosure statement indicates that your agent did not wait for our company to send the existing values to you.

#### **Action Required**

Please correct and return the revised Disclosure Statement.

**Contact for Questions:** If you have any questions, I welcome your call to my direct line, 1 800-555-1234 Opt 3, Ext. X-XXXX. You may also contact your financial services representative, <Insert Name Here>.



## APPLYING THE CONSISTENCY PRINCIPLE

#### **Receipt of Disclosure Statement**

We received your completed Disclosure Statement which is required by New York Regulation 60. A copy is enclosed.

Use of Approximation

On the form Disclosure Statement, your company checked the box on the first page, indicating that approxima were used because we failed to provide information in the prescribed timeframe.

#### **Dates Provided**

Your Authorization was received in Customer Service on <insert date discl stmt>. Your client signed the comple New York Regulation 60 Disclosure Statement on <insert date discl stmt signed>.

**Receipt of Existing Values** 

We regularly provide requested policy information well within the required timeframes. The dates on the disclestatement indicates that your agent did not wait for our company to send the existing values to you.

Action Required Please correct and return the revised Disclosure Statement.

Contact for Questions If you have any questions, I welcome your call to my direct line, 1-800-555-1234 Opt 3, Ext. X-XXXX. You may a contact your financial services representative, <Insert Name Here>.



#### **APPLYING THE INTEGRATED GRAPHICS PRINCIPLE**

#### The Disclosure Statement indicates that it was

- received in Quality Business on <insert date discl stmt>, and
- signed by your client on <insert date discl stmt signed>.

Policy #	<insert here="" number=""></insert>
Insured / Annuitant	<insert here="" name=""></insert>
Date of Birth	<insert dob=""></insert>
Contract State	<insert contract="" state=""></insert>
Issued by	<insert company="" full="" here="" issuing="" legal="">, (referred to herein as "MassMutual")</insert>
Other Company's Policy Number	<insert c="" o="" pol#=""></insert>





#### **APPLYING THE INTEGRATED GRAPHICS PRINCIPLE**

	April 28, 2009 Mr. John Jones Your Insurance C 100 West 53rd St Anytown, NY 01 USA	reet	Policy Number Insured / Annuitant Date of Birth Contract State Issued by Your Company's Policy Number	5467002 John Jones 01-01-1960 New York Favorite Insurance, Inc. 35678-009		
Using links, labels, and references makes information accessible	Regarding: Request for Corrected Disclosure Statement Dear Mr. Jones					
	Receipt of Disclosure Statement	sclosure				
	Use of Approximations		n the Disclosure Satement, your company has checked the box on the first page dicating that you used approximations because we failed to provide information in a prescribed timeframe.			
	Dates Provided	The Disclosure Satement in	ndicates that it was			
	$\succ$	<ul> <li>received in Quality Bus</li> <li>signed by your client or</li> </ul>		nd		
	Receipt of Existing Values	We regularly provide requ timeframe. The dates on the wait for us to send the exist	he Disclosure Statement in	vell within the prescribed adicate that your agent did not		
	Action Required	Please correct and return th	he Disclosure Statement w	ith the existing values.		
	Contact for Questions	If you have any questions, • call my direct line, 1-80 • contact your financial se	- 0-555-5555 Opt 8, Ext. X			
	Sincerely,					
	Elizabeth Allen Claims Specialist Processing Depar					

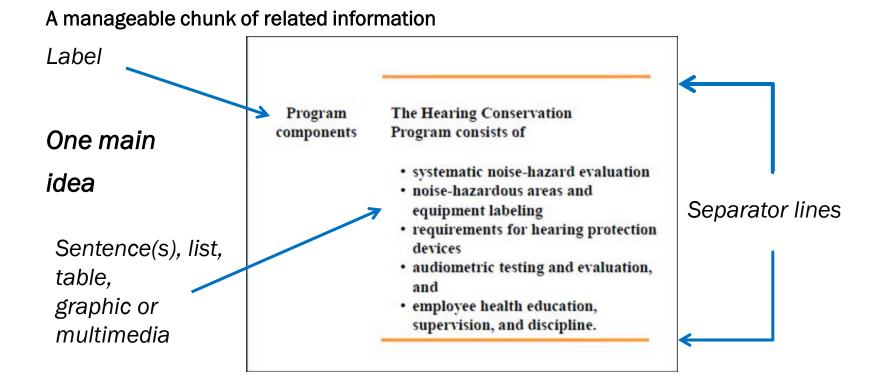
## WHY PARAGRAPHS DON'T WORK

#### No standards for:

- Chunking
- Relevance
- Labeling
- Consistency

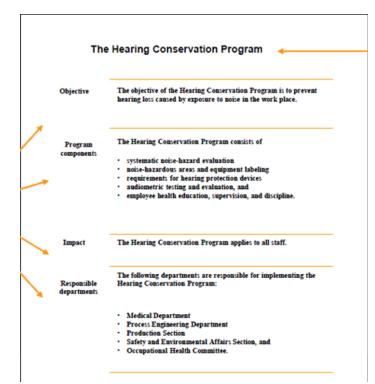
Several departments will be responsible for implementing a Hearing Conservation Program, including the Medical Department, Process Engineering Department, Production Section, Safety and Environmental Affairs Section, and the Occupational Health Committee. The objective of the program is to prevent hearing loss caused by exposure to noise in the workplace, and all staff will be impacted. The program consists of systematic noise-hazard evaluation, noise-hazardous areas and equipment labeling, requirements for hearing protection devices, audiometric testing and evaluation, and employee health education, supervision, and discipline.

## THE INFORMATION BLOCK



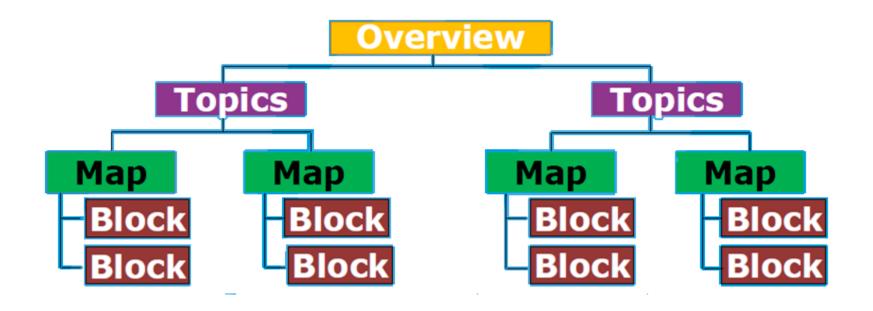
#### THE INFORMATION MAP

#### A collection of related Blocks with a title





#### THE TOPICS





#### **CASE STUDIES**

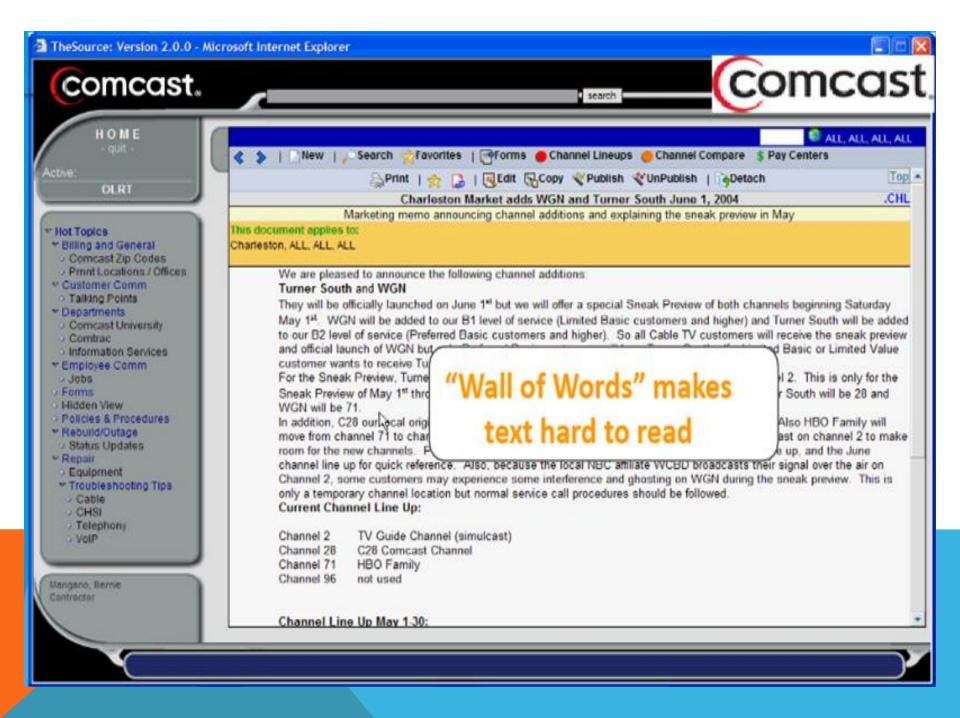
# ComcastMen's WarehauseUS Army

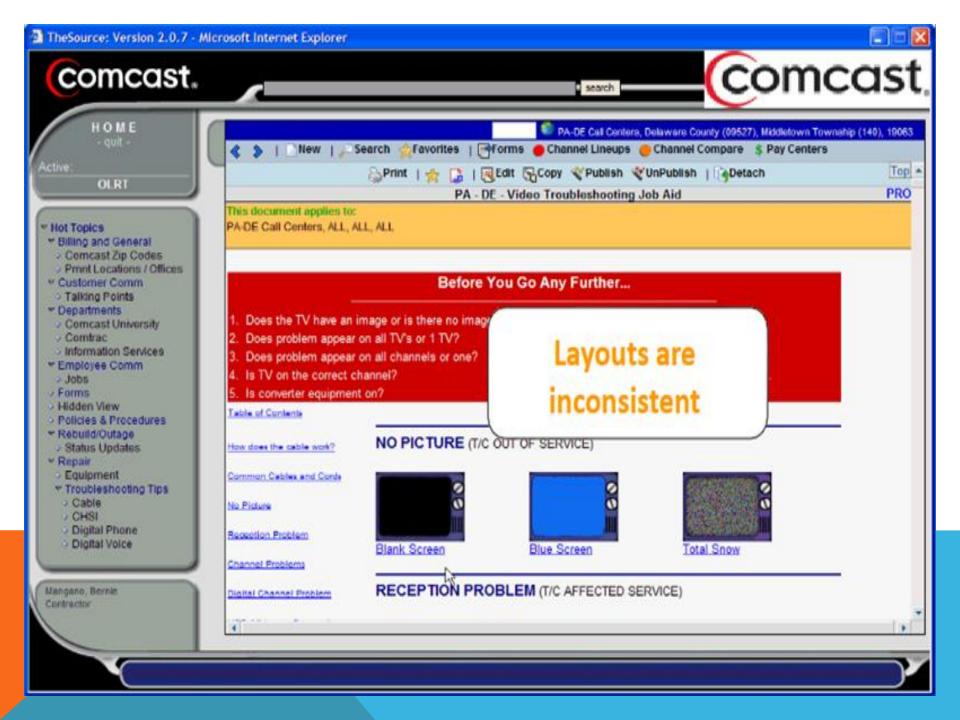


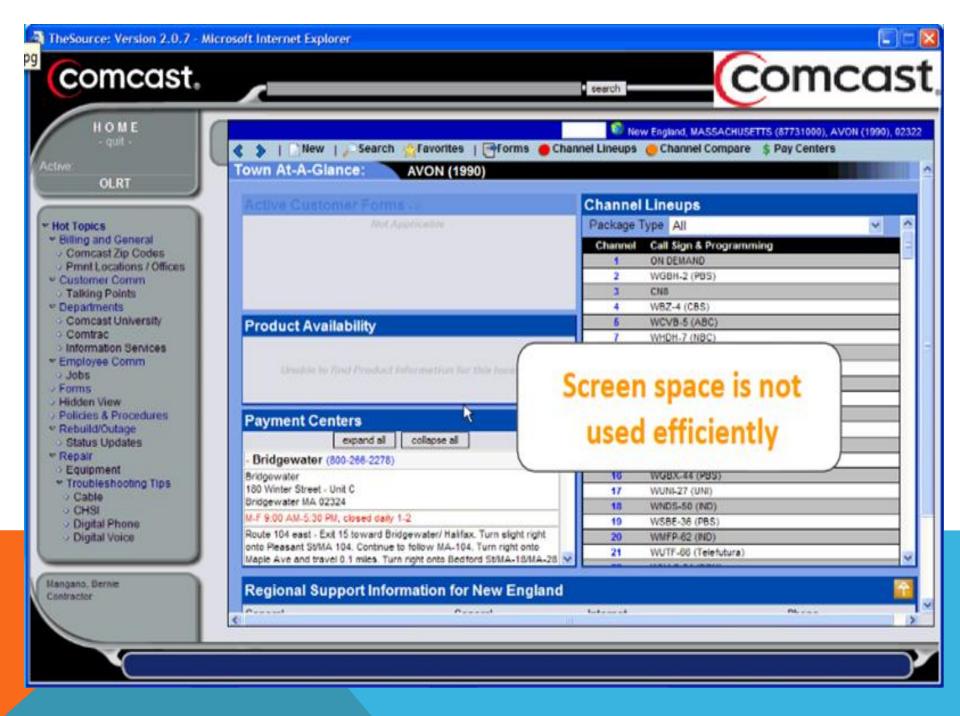




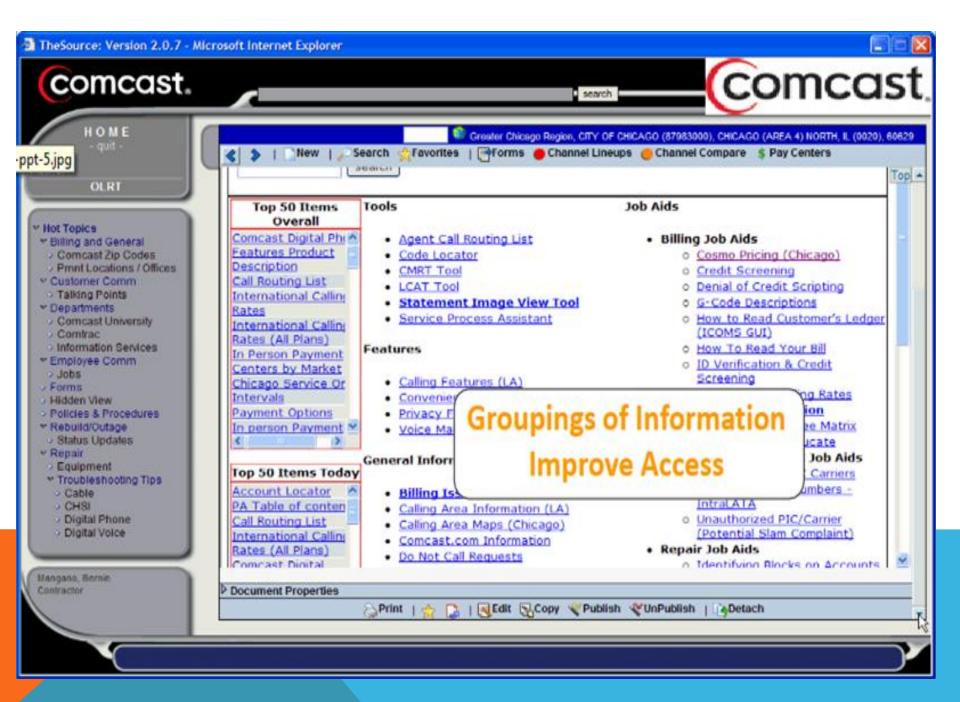
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Illing and General	Channel Changes Menu		2004-11-0			
Comcast Zip Codes Pmnt Locations / Office	.CHL 9517 Bucks Co - The Word Channel not avail		2004-05-1			
ustomer Comm	. CIII CHANGE . SPORTS Dallas Cowboys Channel		2004-09-0			
Talking Points	.CHL Charleston Market adds WGN and Turner Sou		2004-05-0			
	.CHI Download PDF Channel Lineups from Comca	ast.com	2004-04-1 2004-04-2			
Comcast University Comtrac		CHL Hispanic Programming Launch - CableLatino				
Information Services						
mployee Comm	. CHL TALKING . SELECTO - Selecto Talking Points					
Jobs		Menu - Service Protection Plan (SPP)				
orms		.Talking Points Archive				
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ebuild/Outage	2005 PRICE CHANGE GRID	Information is very flat,	04-11-0			
Status Updates	ALLE-KISKI AUDIT SWEEP					
epair	ANLG Digital Service Rate Codes - Richmond	difficults as find and	04-11-0			
Equipment Troubleshooting Tips		ANLO NEW CHANNEL CHANGES eff 12-15-04 difficult to find and				
Cable	ANLE PARENTAL CONTROLS		04-05-2			
CH3I	ANLE PARENTAL CONTROLS	maujenta	04-05-2			
Telephony	ANLG Quincy Analog Showtime Going Away	navigate	04-04-2			
VolP -	AT&T CallVantage Bulk Properties Rate Codes		2004-10-2			
	CableCARDs Now Available		2004-10-0			
ano, Bernie	CAE Talking Points - ESPN Sports		2004-10-0			
ractor	CAE Talking Points - HDTV ON DEMAND		2004-10-0			
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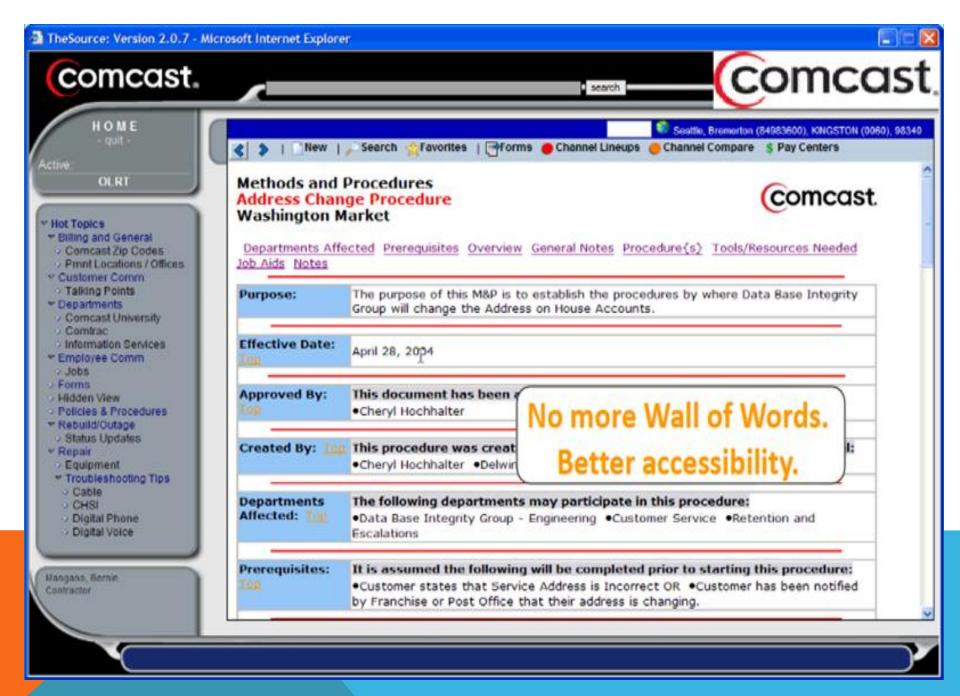














Address a http://florida.broadband.att.com/source/HDTV/HDTV\_MPs.htm

#### Comcast High Definition Television (HDTV)

Methods and Procedures

#### Overview

HDTV is a new product available from Comcast Digital Cable in Jacksonville. By simply adding a Comcast-provided HDTV capable receiver, Comcast Cable customers with a High Definition television can now take advantage of programming in High Definition.

The purpose of this document is to detail the methods and procedures associated with the process flows included in Appendix A.

Page
1
3
10
11
12
13
16
18

## Content works for print or online.

#### Sales

<

#### What is High Definition?

- Crystal Clear Picture-Up to 5 times the picture quality with more lines of resolution than standard 1VS
- Movie Style Format-16:9 aspect ratio and rectangular screen mimics the movie theater
- Surround Sound-Dolby™ 5.1 Digital Sound for superior audio

#### Why Comcast High Definition?

Concast delivers Jacksonville High-Definition TV owners the best solution for HDTV service. Concast offers a superior High Definition TV value compared to satellite providers:

#### CASE STUDY

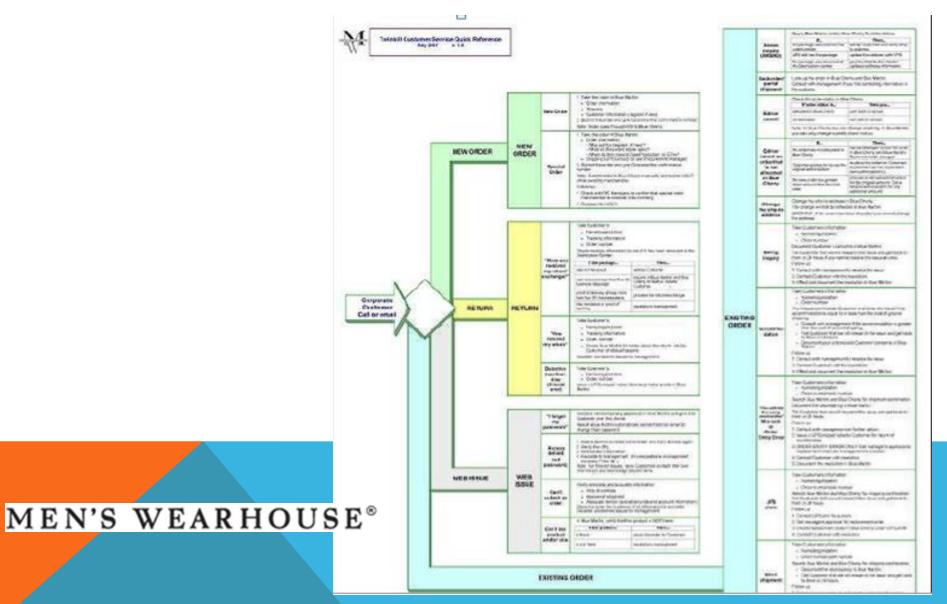
#### MEN'S WEARHOUSE®



#### MEN'S WEARHOUSE®

- **Challenge:** Train new CRS's more quickly, minimize need for follow-up training
- Environment: Busy call center, many different policies and procedures to follow, speed and accuracy eccential
- Solution: CS Quick Reference Chart, used in training and as performance support tool
- **Result:** Greatly reduced time to competence, less need for follow-up training

#### **CUSTOMER SERVICE QUICK REFERENCE CHART**



#### CASE STUDY





#### 50760-ppt-5.jpg RMY TRADOC RESULTS

REGULATION 25.34 RECOMMENDS THE USE OF INFORMATION MAPPING FOR ALL TYPES OF DOCUMENTS.



Document	Format	Number of Words	<b>Readability Level</b>
1	Standard	845	11.44
	ІМ	363	7.7
2	Standard	382	11.79
	IM	231	9.64

#### **PRO AND CON**

ProsCons



## PRO

- Quality
- Quick results
- Documentation management-friendly
- Makes content re-use standardization
  - within a document
  - across documents
  - Across teams
- Tool-independent
- Languageindependent

- Straightforward set of guidelines
- Raises the level of writes
  - quick-starts new writers
  - ensures an acceptable rate of output
  - provides an assessment and reference framework
- Template-driven
- Provides methodology for analysis
- Allows random access points to content
- Allows eye-scanning of content

## CON

- Paper-centric
- Generic
- Static
- Restricts creativity
- Uses tables extensively

#### LET'S SUM IT UP

Methodology

## Structure

#### LET'S SUM IT UP: METHODOLOGY



#### LET'S SUM IT UP: STRUCTURE

- Information Blocks single units of information
- Information Maps collection of blocks
- Information Sections collection of maps
- Information Parts collection of sections

#### **QUESTIONS?**



